



# 765 INC: THE POWER OF THE COLLECTIVE

Co-location and Social Enterprise

# Agenda

This presentation covers the theory of clustering especially as it relates to social enterprise. We will look at the theory and how it can help define a new future for social entrepreneurship in Winnipeg.

The intent of this research was to provide a framework for integrating the theory into practice in the hope of improving community economic development in Winnipeg's Inner City.

Social Enterprise

Shared Spaces

Research

Recommendations



# SOCIAL ENTERPRISE

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# What is Social Enterprise?

An organization that focuses on both financial and social outcomes but can include environmental outcomes as well.

Ultimately adapts the capitalist system of economic organization to incorporate social considerations.

Social outcomes such as skill development and employment are the goals of a social enterprise – the financial aspects are more a means to an end.

**Triple Bottom Line**

**Community Economic Development**

**Financial Return on Investment**

**Environmental Protection**

# || Social Enterprise Centre

The Social Enterprise Centre is an amalgamation of three smaller social enterprises:

- **BUILD**
- **Manitoba Green retrofit**
- **Pollock's Hardware**

And home to:

- **CCED-NET**
- **Aboriginal Circle of Educators**
- **LITE**
- **Housing Committees**
- **Citizen Bridge**





# CLUSTERING

# Shared Spaces

**A social innovation that catalyzes social innovation!**

**PHYSICAL SPACE**

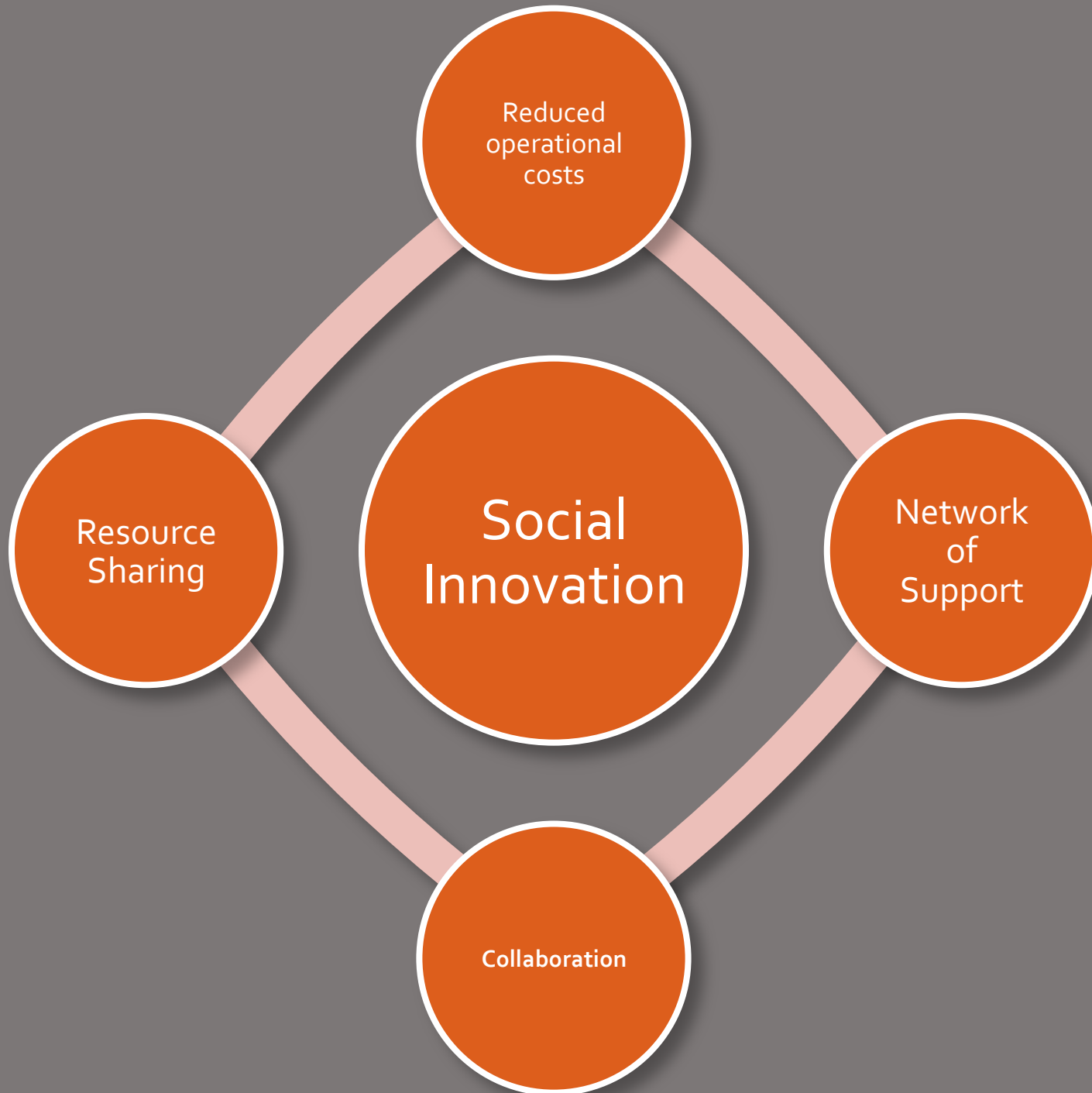


**COMMUNITY**



**INNOVATION**







# Tangible Benefits

## Space

Professional  
space

Access to  
building  
facilities

## Networks

Like-minded  
peers

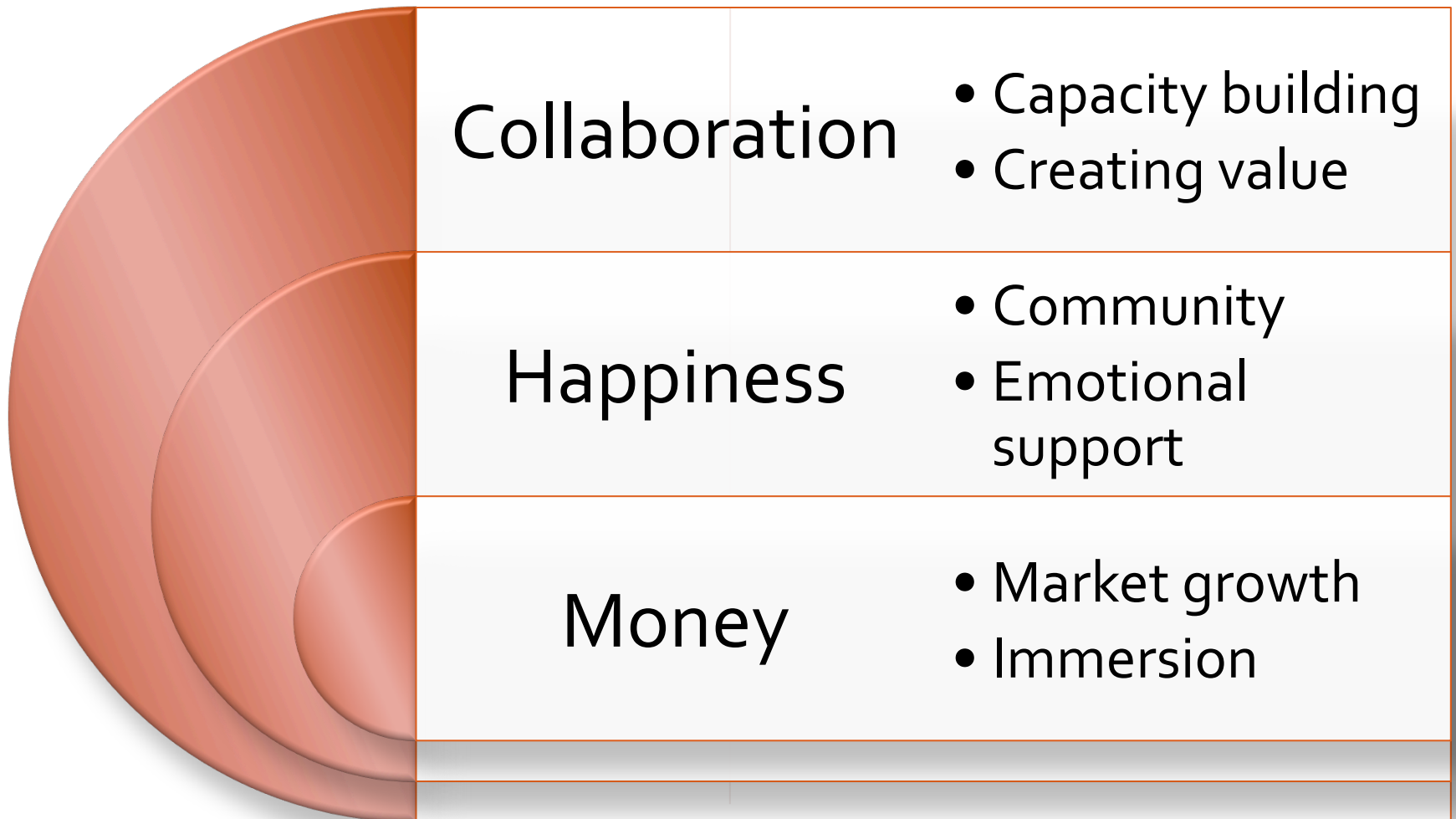
Access to  
talent

## Ideas

Exposure

Immersion

# Tangible Benefits



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RESEARCH  
REFLECTION

# || Tides Organization (San Francisco)

**1. The Non-Profit  
Centers  
Network**

**2. International  
Concept**

**3. Space, space,  
space.**

**4. Cost savings**

**5. Information  
Collaboration**

**6. Community  
connections**

# || Tides Organization (San Francisco)

## Challenges

1. Design of space
2. Trust building
3. Clear expectations

## Advice

1. Relationships
2. Clear expectations
3. Shared services

# || The Hub (Halifax)

1. Space, space, space
2. Incubator for non-profits, free lancers
3. Eclectic community of passionate individuals
4. Informal connections
5. Social innovation
6. Breaking through silos

# || The Hub (Halifax)

## Challenges

1. Managing the corporate aspect of social enterprise
2. Need government support

## Advice

1. Engage a broad spectrum of people
2. Engage in learning with a variety of mediums
3. Keep it interesting and about the human experience

# || The Tenants

The SEC offers more direct lived experience and inspiration than if you're learning in a different environment – it's more of an immersive experience.

More community building events would be welcome to facilitate relationships and awareness.

Quarterly meetings to give updates and to stay informed.

Having multiple sources of information and knowledge is a definite benefit. Awareness of grants, webinars, workshops greatly impact the ability to do the job more effectively and efficiently.

It is the informal nature and internal building of networks that have grown organically in that show there is less need for formal structures and a strong need for personal relationship building that makes SEC successful.

It would be very beneficial if the building could be made more meeting friendly.

The energy in the building is synergistic. Being surrounded by like-minded organizations has created more information exchange and positive information flow.

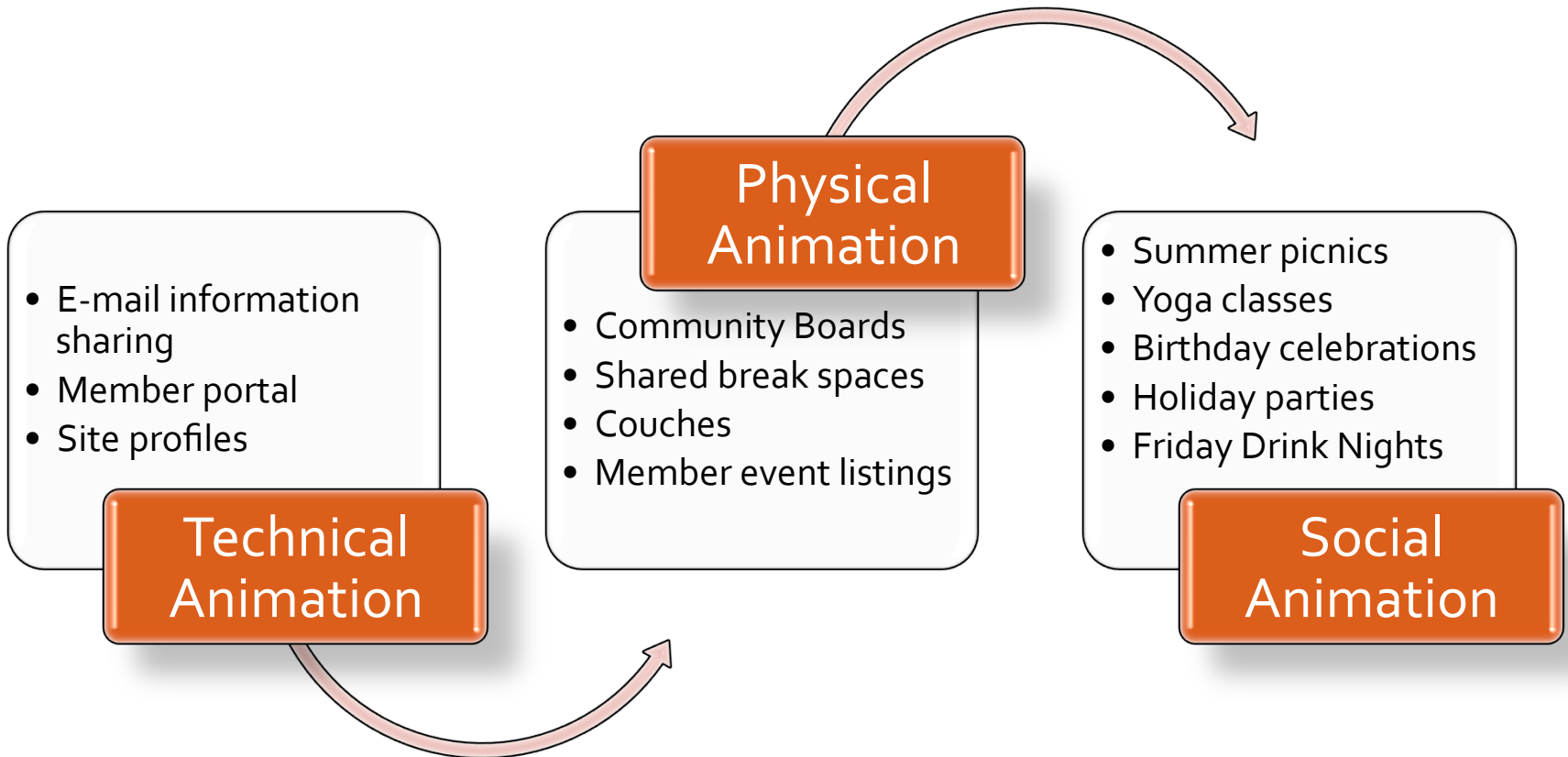




# RECOMMENDATIONS

RECOMMENDATIONS

# Lessons for the SEC



# Lessons for the SEC

Dedicated Professional to manage  
SEC activities

Shared programming:  
One-off events  
On-going events

Revamp Meeting areas  
Informal (couches)  
Formal (dedicated rooms)

Inter-organizational communication  
Shared boards  
Member Portals...

Hold quarterly meetings with all  
tenants

Open up the SEC to host external  
events

Think about expanding space!


Build Community Awareness:  
Website  
Signage  
Speakers...

# || The Power of the Collective

**This concept of clustering, co-location and incubation is really about the strength we have to transform individual thought into collective action.**

Essentially clustering allows us to harness the power of the collective to make a much bigger impact than any one individual could

A mechanism for taking the idea of the collective to manifest dreams for creating social change



Never doubt that a small group of  
thoughtful, committed citizens  
can change the world. Indeed, it is  
the only thing that ever has.

-Margaret Mead